Our seminars this year will probably be the very best we have ever had especially if you are a small to medium sized company!

**Transitioning your business.**

If you are planning to retire and/or sell your business to relatives or to a large company hear what other CAAG members have gone through doing this same thing. You will NOT want to miss this? This maybe the best program we have ever had!

CAAG Members on the panel:

- **Wes Wheeler and Kevin Reeves**, Parker’s Heating & A/C, Inc. Americus
- **Emory and Cliff Young**, Certified Electric, Inc., Brunswick
- **Mike and BJ Littlejohn**, Ware Mechanical, Inc. Rome
- **Daniel Jape**, Reliable Heating & Air, Kennesaw

**Interaction with my Technical Colleges and Local Schools**

This will be a panel of CAAG members who work closely with their local schools to help attract students into the HVAC business and to THEIR companies. If you are not doing this, you are missing out on a great opportunity. Come hear what you need to know.

**Mr. Mike Howard**, Technical Colleges of GA and **Mr. Tim Elliott**, Dept of Education will participate in the panel.

**Mr. Elliott** is a Program Specialist Architecture, Construction, Communications, & Transportation Career, Technical, & Agricultural Education Georgia Department of Education

Mr. Elliott came from the workforce in the construction trades and was a general contractor prior to getting into education. He taught construction up in Catoosa County in North Georgia for 10 years prior to coming to the DOE
CAAG Members participating on the panel are:

**Ed Newsome**, Albany Air Conditioning & Heating, Albany
**Matthew Holtkamp**, Holtkamp Heating & Air Cond., Inc., Suwanee
**Greg Powers**, Maxwell Heating and Cooling, Carrollton
**Barry Abernathy**, E. Smith Heating & Air Conditioning, Marietta

### Service Roundtable

CAAG is now an Affiliate of SR and as a result of this, **YOU ARE TOO**! You have a **Complimentary membership** with certain benefits such as using their **Marketing Programs**, participate in **SR Group Buys** and receive valuable information from SR.

65 of our CAAG members are already full members of SR which means they enjoy even greater benefits and services from SR. Come hear all that you are now eligible for by being a member of CAAG.

There are also 39 HVAC companies in GA who are members of SR but NOT members of CAAG! Hopefully they will come to the conference and see what CAAG is doing for the industry.

### Leadership by BB&T

**Michael Barnes**, BB&T will talk about “Leadership Skills” that will make you and your company more productive and profitable. The CAAG Board was impressed with his presentation to them recently!

### Ruth King

**How to Determine if Your Financial Statements are Wrong in Less than 97 Seconds**…the explanation will take about an hour.

Presented by **Ruth King** who is well known in the HVAC Industry!

### HYTECH 24/7 smart thermostat controller and monitoring platform

HYTECH 24/7 will explain how they license an HVAC smart thermostat controller and monitoring platform converting thousands of daily data points into predictive actionable service alerts. Their Patent Pending HYLTH E-Card benchmarks system performance, equipment life, operating costs, and energy usage.
DCA Codes Update

Ted Miltiades, GA Dept. of Community Affairs and Elaine Powers, Powers Heating and Air, will give an update on the new state codes that affect each of you. This is information you really need to hear!