



2017 CAAG Annual Conference Westin Jekyll Island. GA March 23-25, 2017

Tentative Agenda

THURSDAY, March 23, 2017

10:00 am	Golf. Jekyll Island, Oleander Course. Be SURE you have signed up in advance!	
3:00 pm	Exhibitors may begin setting up	
4:00 pm	Hotel check in	
4:30 PM - 6:00 PM	Officers' and Directors' Meeting <i>Convention Center Rooms 1 & 2</i>	
6:00 pm - 7:00 pm	Meet and Greet Reception <i>Ben Porter Salon Convention Center</i>	
7:00 pm - until!	Low Country Boil and Brunswick Stew <i>Great Dunes Beach Pavilion (on the beach next to the Conference Center) Be sure to sign up on the reg. form. Special Thanks to: Jimmy & Jeanne Pilgrim, Kevin Jackson, Wayne & Lynn Raper for this event!</i>	
7:30 pm - 8:00 pm	Leo Mazzone <i>Talkin' baseball Inside the Braves</i> 	

FRIDAY, March 24, 2017




7:30 am Shotgun	<p>CAAG Golf TOURNAMENT “CAAG CUP” Jekyll Island Pine Lakes Course. Be SURE you have signed up in advance!</p>	
11:00 am - 4:00 pm	<p>Exhibits Open and Registration</p>	
11:30 am - 1:30 pm	<p>Lunch in the Exhibit Area Convention Center Ballroom A</p>	<p style="text-align: center;"><i>Sponsor needed</i></p> 
<p style="text-align: center;">1:30 pm - 2:15 pm</p> <p>Concurrent Session</p>	<p>“Business Continuation” <i>John Dickson, CPA, CVA</i> <i>Henssler Financial</i> <i>Convention Center Ballroom B</i></p>	
<p style="text-align: center;">1:30pm - 2:15 pm</p> <p>Concurrent Session</p>	<p>“SBA Certified Women Owned Business” <i>Terri L. Denison</i> <i>SBA District Director</i> <i>U.S. Small Business Admin.</i> <i>Convention Center Room 3</i></p>	
<p style="text-align: center;">2:15 pm - 4:45 pm</p>	<p>“Moisture Science 101: It’s not the heat, it’s the Humidity” <i>Dan Welklin, Precision Comfort</i> <i>Convention Center Ballroom B</i></p>	
2:45 pm - 3:15 pm	<p>Refreshment Break Exhibits Open Convention Center Ballroom A</p>	<div style="border: 1px solid white; padding: 5px; margin-bottom: 10px;"> <p style="text-align: center; border-bottom: 1px solid white; margin: 0;">ATLANTA CLASSIC CARS</p> <div style="display: flex; justify-content: space-around; align-items: center;">  Mercedes-Benz  </div> <p style="text-align: center; margin: 0;">SPRINTER</p> </div> <div style="border: 1px solid white; padding: 5px;">  </div>

Thank you SPONSORS & EXHIBITORS

<p>4:45 PM - 5:30 PM</p>	<p>“The State of the HVAC Industry” <i>Bud Mingledorff, Mingledorff’s Convention Center Ballroom B</i></p>	
<p>6:30 pm - 7:30 pm</p>	<p>Meet and Greet Reception <i>Courtyard Westin Hotel</i></p>	
<p>7:30 - 9:30 pm</p>	<p>Dinner, PAC Auction Election of Officers and Directors <i>Courtyard - Westin Hotel</i> <i>You might want to have a sweater!</i></p>	
<p>9:30 pm - 11:00 pm</p>	<p>Desert and Entertainment The World Famous TAMS <i>Westin Hotel Ballroom</i></p> 	



SATURDAY, March 25, 2017

7:00 am - 8:00 am		Registration	
7:00 am - 8:00 am	Exhibits Open	Omelet Station Breakfast in Exhibits Area <i>Convention Center Ballroom A</i>	 GOODMAN DISTRIBUTION, INC.
8:00 am - 9:30 am		"Hiring Sales People For A Profit Center" <i>Eddie Huff</i> <i>Sandler Training & Hire Guru</i> <i>Convention Center - Ballroom B</i>	SOUTHERN PIPE & SUPPLY
9:30 am - 10:00 am		"Construction Codes Update" <i>Ted Miltiades,</i> <i>Ga. Dept. of Community Affairs</i> <i>Convention Center - Ballroom B</i>	
10:00 am - 10:30 am		Exhibits Open / Coffee Break Exhibits <i>Convention Center - Ballroom A</i>	<i>Sponsor needed</i> 
10:30 am - 11:30 am		"Technology's Impact on the HVAC Industry" <i>Vicki Moss, Honeywell</i> <i>Convention Center - Ballroom B</i>	<i>Sponsor needed</i> 
11:30 am - 12:30 pm		"How To Run A SUCCESSFUL Sales Call" <i>Ron Smith, Comfort Consultant</i> <i>Convention Center - Ballroom B</i>	
12:30 pm - 1:00 pm		General Membership Meeting Chapter Reports Legislative Update <i>Convention Center Ballroom B</i>	
1:00 pm	Adjourn. Return Home or stay and enjoy Fishing, Golf, Relaxing!		
1:30 pm	Golf. Jekyll Island Oleander Course. Be SURE you have signed up in advance!		